National Defense University **The** *i***College**



Better <u>LATE</u> than <u>NEVER</u>; educating the non-IT executives



"The views expressed in this presentation/article are those of the authors and do not reflect the official policy or position of the National Defense University, the Department of Defense, or the U.S. Government."

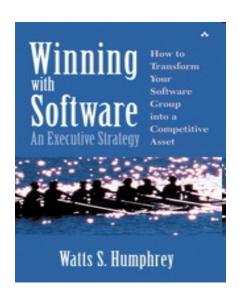
"The global hub for educating, informing, and connecting Information Age leaders."

Session Agenda

- What's the problem (or challenge)?
 - to advance the non-IT executives awareness of cyber security to influence decisions, reduce risk, and improve planning.
 - Why does it exist and how do we fix it?
- Attention Step (what's in it for me) with non-IT Executives
 - How did we get here / background of IT in business
 - the shift from evolutionary to transformational
 - Nexus of Forces / Internet of Things
 - Global attacks (wicked problem): new domain, real-time, nowhere to hide, and expanding (evolving & 3Vs)
- Management's Role & Responsibility
 - Shift from 'Blind Spot(s)' to a 360-degree cyber security vision
 - Provide managerial oversight towards projects prioritization and eliminate resource constraints towards cyber security activities
 - lead executive level discussions on strategic cyber security integration, resource planning, and talent develop at the enterprise level
- Data Breach Erodes Public Trust (Cyber-attack is Imminent)
- Seek & Share Cyber Security Knowledge
- Summary / Q & A



Why Every Business Is a Software Business



- A senior vice president of Citibank once told me that "we are a software business masquerading as a bank." He explained that they could not run the bank without software. I see this situation in business after business: software is now a critical part of running many businesses.
- Some executives recognize it, but many others do not.
 - Watts S. Humphrey

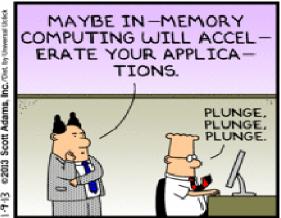
(Awarded the National Medal of Technology, 2005)



Management's View of Information Technology (and Cybersecurity) is Evolving



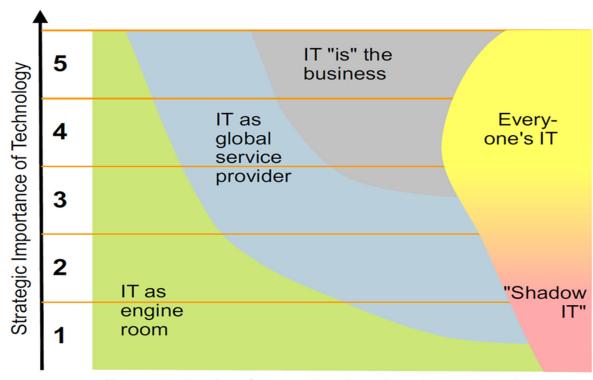




- Information Systems are the Engine of Business
- Information Systems are valued accelerators of Business Strategy
- Reality (*Ugly Truth*), companies are extremely dependent upon Information Systems and are "*All In – Like it or Not*"; therefore a comprehensive cybersecurity approach across the enterprise is imperative for the company's *success* and *survival*.



All Business Information System Applications are NOT Used and Managed the Same



Expected mix of organizational styles related to importance of technology

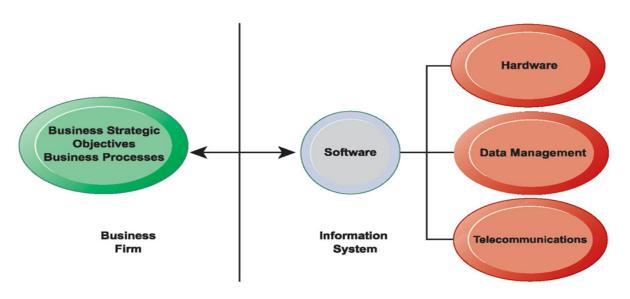
Source: Gartner (March 2013)



Today's Business Runs on (ICT) Information Communications and Technology

"The successful companies of the next decade will be the ones that use digital tools to reinvent the way they work." ~ Bill Gates,

Business @ the Speed of Thought: Succeeding in the Digital Economy, 1999

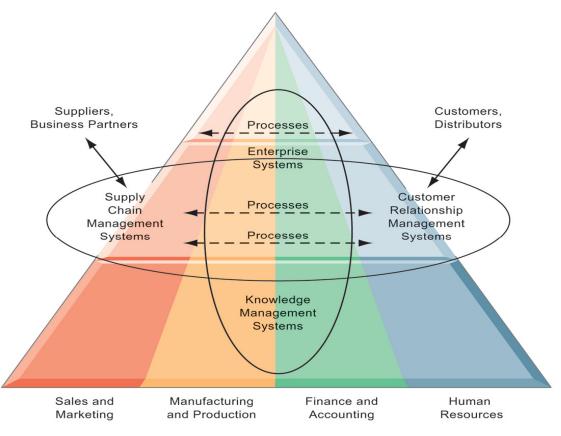


Source: Management Information Systems: Managing the Digital Firm, 13th Edition, by Laudon & Laudon



Enterprise Application Architecture

Enterprise
applications automate
processes that span
multiple business
functions and
organizational levels
and may extend
outside the
organization.



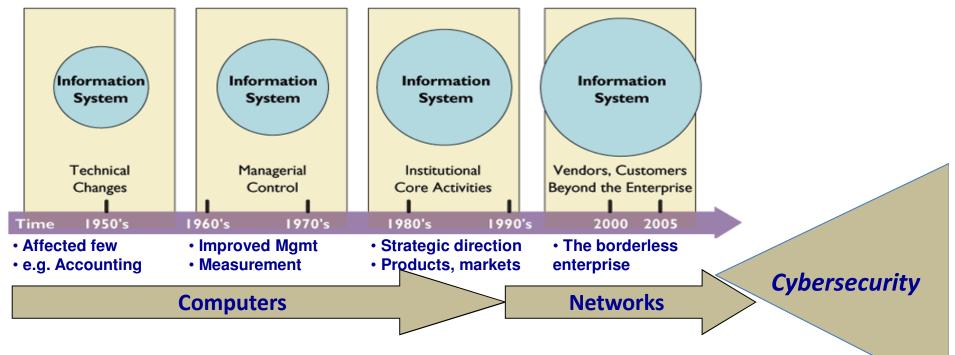
FUNCTIONAL AREAS

Source: <u>Management Information Systems:</u> <u>Managing the Digital Firm</u>, 13th

Edition, by Laudon & Laudon



The Changing ICT Landscape Both Incremental & Evolutionary (More Pervasive than Ever)



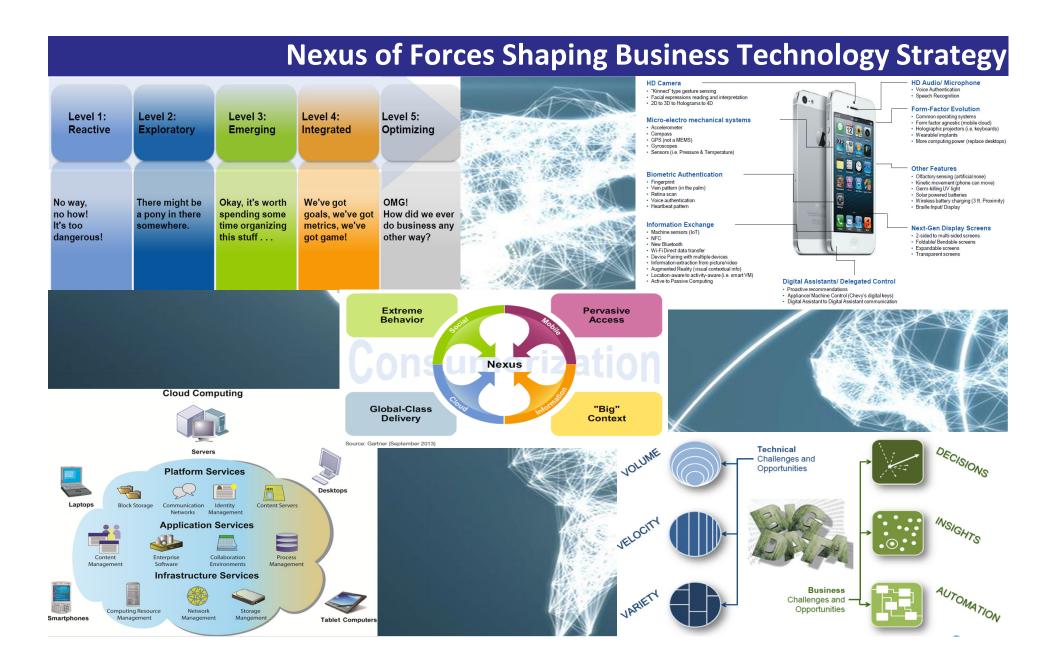
- Technology Drivers Enabling the Evolution of Business Systems
 - Doubling of Computing Power
 - Advances in Network and Internet
 - Data Storage Costs Declining



Big Data Demands and Security Risks

- Large organizations are collecting more information than they keep up with, while legacy security processes and analytic tools are applied.
- 44% of the companies consider actual data collection/analyze as big data, and 44% consider that it will become in the next 2 years
- Business process improvements are requiring greater data analysis & increased processing performance; yet, while data architecture evolves, security risks and liabilities are after thoughts.

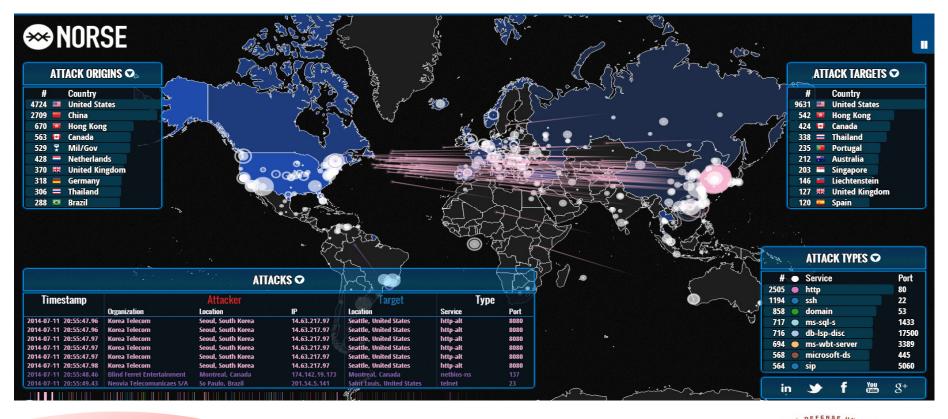




The Ugly Truth; Nowhere to Hide...

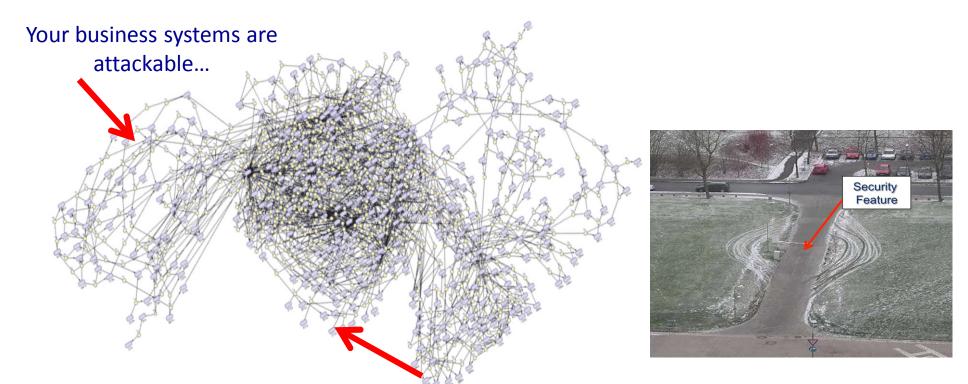
Cyber Attacks occur 24x7x365 <u>"A Picture is Worth a Thousand Words"</u> ~ Napoleon Bonaparte

Source: http://map.ipviking.com/





Today Everything's Connected



When one of your thousands of suppliers (or customers) allow the 'bad actors' access through a system (or application) weakness or failed process.



The IT Organization's Purpose and Service

- IT organizations deliver services to their businesses at the based on:
 - Their team's (and contractors) skills, knowledge, and capabilities.
 - —the alignment to the organizational strategy and task prioritization, driven by management/executive leadership.
- Firms differ in their IT activities because of:
 - their organizational size & goals.
 - their structure and level of maturity.
 - resource availability.



Who Owns the Responsibility of Cybersecurity?

- When managers are asked "who owns the cybersecurity responsibilities" most respond that it is the (CIO) Chief Information Officer or contracted IT Service Provider
- Traditionally cyber security was relegated to a few people within the company IT department (if that) or an additional duty when a problem occurred.
 - The cybersecurity group (if designated) was often viewed as a barrier to fully optimizing the enterprise Information systems and very resistant to change
 - Often reactive, operational, and resource challenged



Who Owns the Responsible of Cybersecurity?

- Cyber security is NOT a technical responsibility; it is a management responsibility that directs and provides guidance to a technical function and operation.
- Effective cyber security in an organization starts at the top; not Stops at the CIO/CISO, data center managers, firewalls, IDS, shielded cables or Smart-Cards.
- Shifting from CIO to CISO with C-Level visibility and reporting; active management leadership role with focus on enterprise cybersecurity strategy
- Senior Leadership drives the commitment to cybersecurity into the organization, by making it visible, education across the enterprise, demonstration (walking the talk), and treating it as a continuous dynamic challenge and imperative for the survival of the company.



Who Owns the Responsibility of Cybersecurity?

"Corporations must successfully deal with cybersecurity threats, because such threats can have direct impacts on business and reputations...

Businesses must own the problem to successfully carry out their mission." ~

Mike Rogers, Admiral, National Security Agency (NSA) Chief & Commander of United States Cyber Command, 2014

"The loss of intellectual property due to cyber attacks amounts to the greatest transfer of wealth in human history." ~ General Keith Alexander, Commander, United States Cyber Command, 2012

- Symantec placed the cost of IP theft to US Companies at \$250 Billion
- Global cybercrime at \$114 Billion nearly \$388 with downtime
- McAfee estimates that \$1 Trillion was spent globally on remediation

Source: http://www.infosecisland.com/blogview/21876-Cyber-Espionage-and-the-Greatest-Transfer-of-Wealth-in-History.html





Management's Visibility, Understanding, & Knowledge of All Things Cyber







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Information Systems Vulnerability

- Failed computer systems can lead to compromised or catastrophic loss of business capabilities
- Business vulnerabilities
 - Market value loss in event of security breach
 - Confidential personal and financial data
 - Trade secrets, new products, strategies
- Inadequate security and controls expose liability challenges



Information Systems Vulnerability

- Disruption or loss of network Connectivity to Suppliers and Customers
- Hardware problems (breakdowns, configuration errors, damage from improper use or crime)
- Software problems (programming errors, installation errors, and unauthorized changes)
- Loss and theft of portable devices
- Use of networks/computers outside of firm's control
 - —Suppliers, Customers, Partners...ROW
 - —BYOD & BYOC
- Disasters

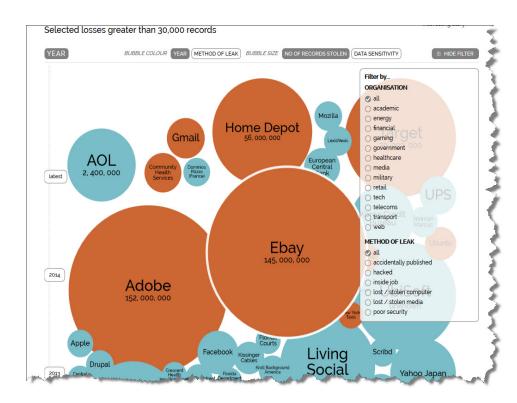


Information System Vulnerabilities

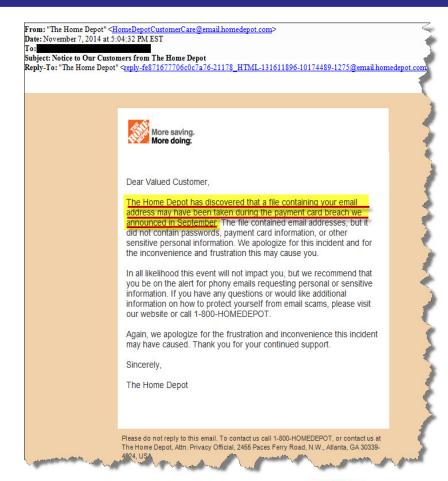
- Internal threats: Employees
 - —Security threats often originate inside an organization
 - —Inside knowledge "The Snowden Effect"
 - —Sloppy security procedures
 - User lack of knowledge
 - —Social engineering:
 - employees not trained and compromise key company information to unauthorized people



Data Breach Erodes Public Trust



Source: http://www.informationisbeautiful.net/visualizations/worlds-biggest-data-breaches-hacks/

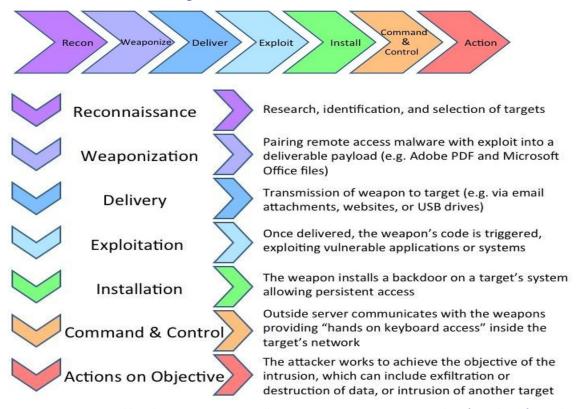




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Educating the non-IT Manager on What is at Risk

Phases of Cyber Intrusion Kill Chain

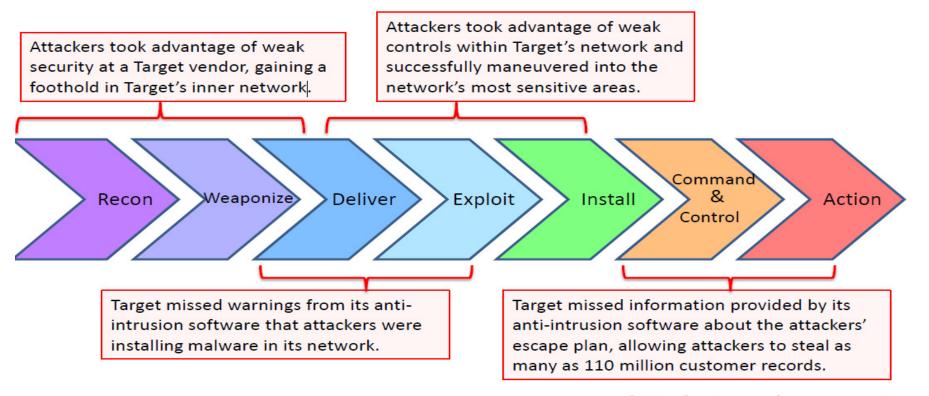


Source: Lockheed Martin Paper – Intelligence-Driven Computer Network Defense by Informed Analysis



Target's Data Breach

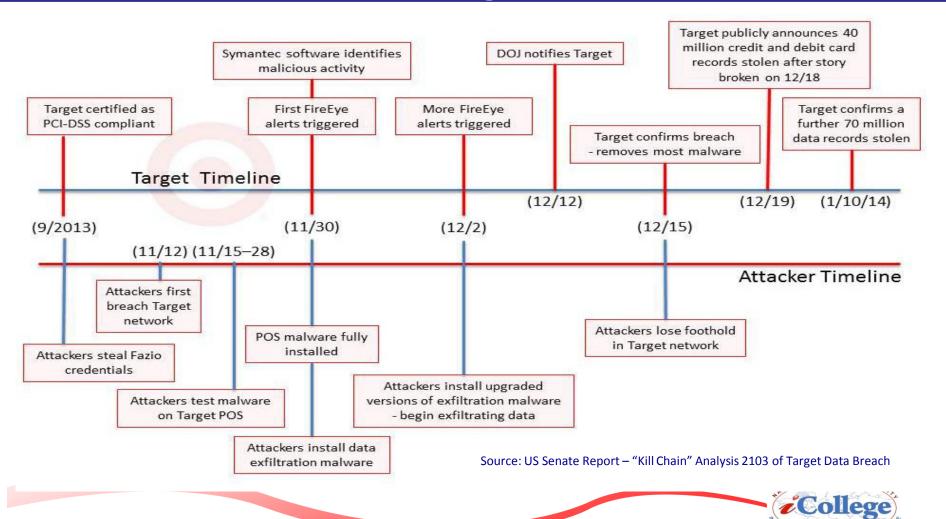
Missed Opportunities to Protect and Defend



Source: US Senate Report – "Kill Chain" Analysis 2103 of Target Data Breach



Target's Data Breach Timeline



Regulatory Oversight – Cyber Security Ownership to the Top of the Organization



Mr. Timothy D. Cook Chief Executive Officer Apple Inc. I Infinite Loop Cupertino, California 95014

Dear Mr. Cook:

We are writing to request a bunauthorized access into individual a personal information on hundreds of protocols Apple has adopted to massis on your company's popular iCloud. 'recent release of its latest iPhone modeollection of consumer health data at soon launch its new cloud storage initioensumers to "safely store all your prodoument in iCloud and necess them developments seemingly point to increase services.

The Senate Committee on Co commercial data practices and data so Subcommittee on Consumer Protection security and breach notification legis Dear Mr. Cook:

We are writing to request a briefing from Apple's information-security officials about the unauthorized access into individual accounts of your company's cloud database, which stores sensitive, personal information on hundreds of millions of iPhone users. We are interested to know what security protocols Apple has adopted to maximize the safety and privacy of your customers who store information your company's popular iCloud. We are particularly interested in learning such details given Apple'recent release of its latest iPhone models and the Apple Watch, which, among other things, enable the collection of consumer health data and encourage increased mobile commerce. Furthermore, Apple will soon launch its new cloud storage initiative, iCloud Drive, which your website states will allow consumers to "safely store all your presentations, spreadsheets, PDFs, images, and any other kind of document in iCloud and access them from your iPhone, iPad, iPod touch, Mac, or PC." These combined developments seemingly point to increased migration of sensitive consumer data toward Apple's cloud storage services

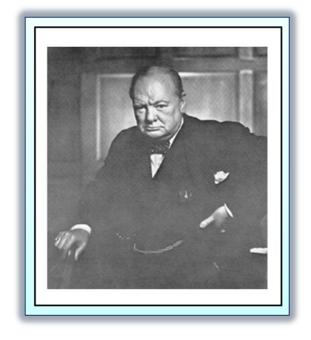
responsibility. The recent data security incidents that have affected major corporations, including Apple, demonstrate the need for such federal legislation.

While reports of unauthorized access to iCloud accounts have been sensationalized and have largely focused on its impact on high-profile celebrities, the incident may be another example of potential security vulnerabilities as illustrated in a string of recent data breaches that have put millions of American consumers at risk. We have previously requested and received briefings from other recently-breached entities. Within this context we sak that Anne's information-security officials provide a briefing to



Educating the non-IT Manager – Call to Action

"Gentlemen, We Have Run Out of Money; Now We Must Think." ~ Sir Winston Churchill



Why Winston Churchill?

In today's world of budget constrains, people tend to say that they don't have the money for areas such as cyber security...but it is not just a matter of money, it is also a matter of management understanding the complexities of the problem, to lead the necessary level of work required to ensure effective/continuous cybersecurity.



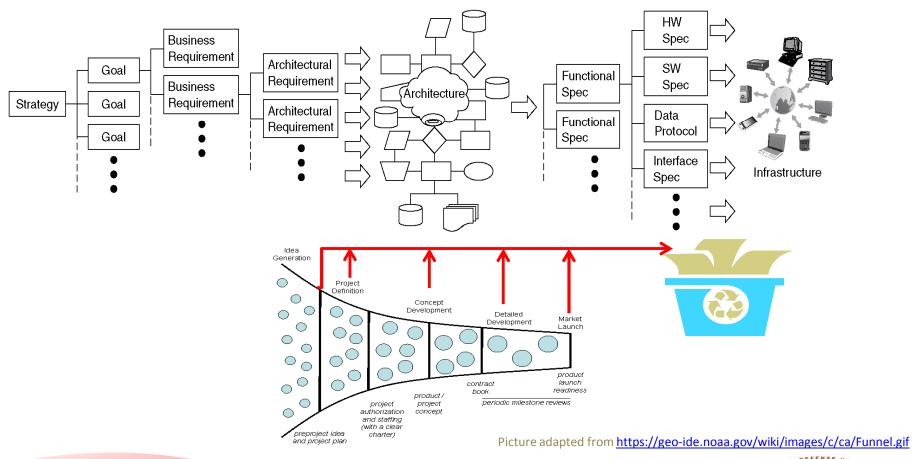
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Developing a Cyber Security Business Strategy

- Questions to initiate a senior leadership discussion about cybersecurity if no strategy is place:
 - —Is your industry a key target (Financial)?
 - Do you maintain personal or credit card data on your systems?
 - Do you have valuable IP?
 - —Do you have computer systems connected to the internet?
 - —What are the potential costs & liabilities of a breach in cybersecurity (customers and suppliers)?
 - —How much money do you have to spend on the problem?



Build-in Cyber Security into Strategic Planning





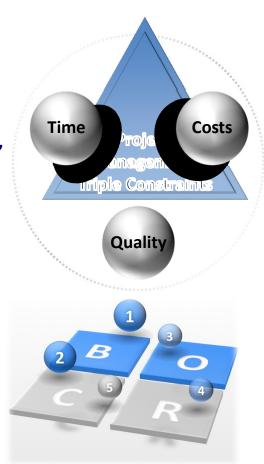
Build-In Cyber Security into your Project Management Processes

Cobb's Paradox

"We know why projects fail; we know how to prevent their failure – so why do they still fail?"

- All Projects Are Risky
- Most Projects Include Unmanageable Risk
- Risk Management is Not Always Done Well
- Project Charters Often Omit Risk Thresholds
- Projects Should Exist in Risk-Balanced Portfolios
- Innovation is Built on Failure

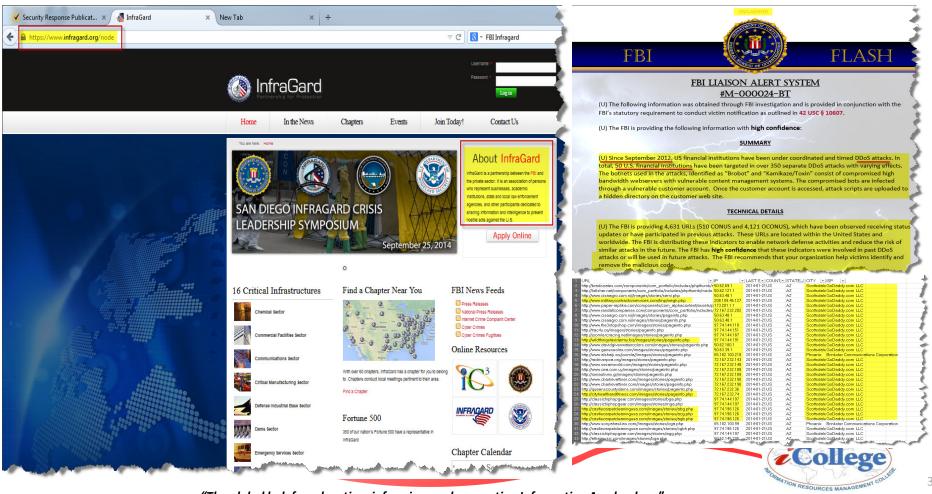
 $Source: \underline{http://pmworldjournal.net/wp-content/uploads/2013/01/PMWJ6-Jan2013-HILLSON-Resolving-Cobbs-\underline{Paradox-SeriesArticle.pdf}$





Seek and Share Cybersecurity Knowledge

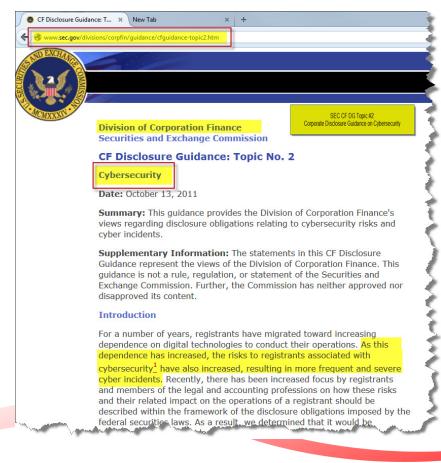
Government Guidance & Best Practices (FBI, DHS, & NIST)



SEC Recommendations of Cybersecurity

Risk Communications

SEC CF DG 2: This guidance is not a rule"...but it is applied as if it were



Recommends Disclosures in Six Areas:

- Management's Discussion and Analysis of financial conditions and results of operations
- Description of Business
- Legal Proceedings
- Financial statements disclosures
- Disclosures controls and procedures
- Mechanisms: Annual report Form 10-K | Quarterly report 10-Q | Current report 8-K



(COBIT) - Control Objectives for Information and Related Technology

COBIT is an IT governance framework that:



- focus on making sure that IT provides the systematic rigor needed for external compliance.
- provide a framework for linking IT processes, IT resources, and IT information to a company's strategies and objectives.
- Information Systems Audit & Control Association (ISACA) issued COBIT in 1996 (Strong IT Auditing Guidance).
- COBIT provides a set of process goals, metrics, and practices.
 - Risk categorized into four major domains: planning and organization, acquisition and implementation, delivery and support, or monitoring.
 - The company determines the processes that are the most susceptible to the risks that it chooses to manage.



Develop an Organizing a Cybersecurity Strategy

National Institute of Standards and Technology Framework

NIST Framework of Core Functions

- Five High-Level Functions—Identify, Protect, Detect, Respond, Recover.
- When considered together, these Functions provide a highlevel, strategic view of the lifecycle of an organization's management of cybersecurity risks.

Functions Defined

- Identify Develop the organizational understanding to manage cybersecurity risk to systems, assets, data, and capabilities.
- Protect Develop and implement the appropriate safeguards to ensure delivery of critical infrastructure services.
- Detect Develop and implement the appropriate activities to identify the occurrence of a cybersecurity event
- Respond Develop and implement the appropriate activities to take action regarding a detected cyber security event.
- Recover Develop and implement the appropriate activities to maintain plans for resilience and to restore any capabilities or services that were impaired due to a cybersecurity event.



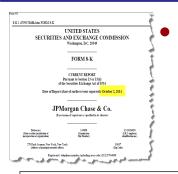
Source: http://www.nist.gov/cyberframework/



Skills Gap = Talent (People) Shortage



"At the pace we're training our digital soldiers, government and the private sector won't be working together to secure the country – they will be too busy fighting each other for what little manpower's coming out of the university system." ~ Brian Fung, National Journal, May 2013



(WsJ - October 2014) J.P. Morgan Chase & Co. Chairman and Chief Executive, James Dimon, the "the bank would double spending on cyber security over the next five years."

Form 8-K

Item 7.01 Regulation FD Disclosure.

On October 2, 2014, JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm") updated information for its customers, on its Chase.com and JPMorganOnline websites and on the Chase and J.P. Morgan mobile applications, about the previously disclosed cyberattack against the Firm. The Firm disclosed that:

- User contact information name, address, phone number and email address and internal JPMorgan Chase information relating to such users have been compromised.
- The compromised data impacts approximately 76 million households and 7 million small businesses
- However, there is no evidence that account information for such affected customers account numbers, passwords, user IDs, dates of birth or Social Security numbers – was compromised during this attack.
- As of such date, the Firm continues not to have seen any unusual customer fraud related to this incident.
- JPMorgan Chase customers are not liable for unauthorized transactions on their account that they promptly alert the Firm to.

The Firm continues to vigilantly monitor the situation and is continuing to investigate the matter. In addition, the Firm is fully cooperating with government agencies in connection with their investigations.

This Current Report on Form 8-K contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of JPMorgan Chase & Co.'s management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase and Co.'s actual results to differ materially from those described in the forward-looking statements can be found in JPMorgan Chase & Co.'s Annual Report on Form 10-K for the year ended December 31, 2013, and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2014 and June 30, 2014, which have been filed with the Securities and Exchange Commission and are available on JPMorgan Chase's website (

**Morgan Chase ** Application Ch

Questions?



